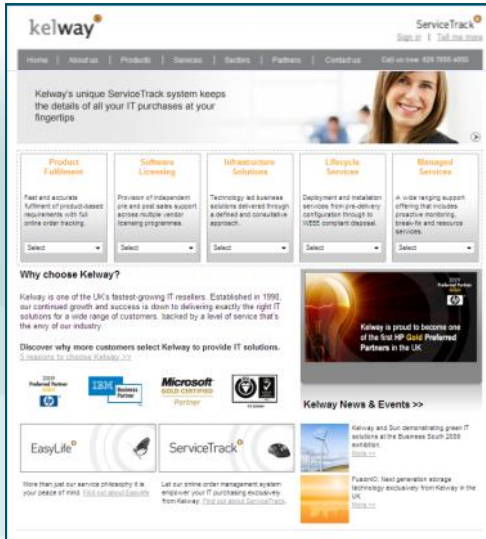




Optimising people, processes and information

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develop integrate collaborate



Kelway case study

BizTalk consulting, training & mentoring

Kelway is one of the UK's fastest-growing IT resellers.

This Kelway client is a leading provider of professional qualifications and business training in the UK and Asia and a division of the world's largest training company.

As well as offering training courses the client also supplies the books and other related materials that students need to successfully complete their studies.

To support the supply of these products in the most integrated and automated way the client turned to Commerce Server and BizTalk Server.

Commerce Server would be used to create the online shopping site and BizTalk to create a message interchange hub with other suppliers.

Solution

Ballard Chalmers assisted in:

- Training client developers in Commerce Server and BizTalk server
- Providing BizTalk consultancy and mentoring and assisting in the design of the hub
- Assisting with the development of custom BizTalk pipeline components to manage the legacy EDI message formats used by some suppliers
- Providing Commerce Server consultancy and mentoring and helping with specific Commerce programming and deployment issues
- Documenting and handing over to the client internal technical team on completion of the project

Business Challenge

Established in 1990, Kelway's continued growth and success is down to delivering exactly the right IT solutions for a wide range of customers, backed by a level of service that's the envy of the industry.

Ballard Chalmers deliver specialised technical skills for Kelway Professional Services.